



A meeting of the Board of Directors (the “Board”) of the Phalen Leadership Academies – Indiana, Inc., an Indiana non-profit corporation (“PLA”), was held on December 5, 2017 at the George and Veronica Phalen Leadership Academy located at 2323 North Illinois Street, Indianapolis IN 46208. The meeting was called to order at 4:53 PM EST.

**Directors Present:**

- Mr. Marlin Jackson
- Mr. Kris Kingery
- Mr. Earl Martin Phalen
- Mr. Jim Phalen
- Ms. Terra Smith

**Directors Absent:**

- Mr. Charles Ogletree, Jr.
- Mr. Don Stinson

**Also Present:**

- Ms. Helen Dixon, Chief Talent Officer
- Ms. Nicole Scott, General Counsel
- Mr. Johnny Jin, Chief of Strategy and Development
- Ms. Eva Spilker, Chief Finance Officer

**Current Agenda and Prior Meeting Minutes**

Terra Smith motioned to adopt the agenda. Marlin Jackson offered a second. The motion passed unanimously.

Marlin Jackson moved to approve minutes from August 22, 2017. Terra Smith offered a second. The motion passed unanimously.

**Academics & Educational Program**

Andrea Robinson provided an academic update on Indiana schools focusing on the coaching cycle and both instructional improvements and academic outcomes. Danielle Robinson provided an academic update on Detroit schools outlining most recent data and instructional supports being put in place to increase academic outcomes.

Earl Martin Phalen shared that our Timothy L. Johnson Academy contract had been extended for three years.

**Organizational Strategy**

Earl Martin Phalen reviewed future expansion opportunities being explored. He offered an overview of our organizational strategy: to turn around failing schools; strategically open new schools where there is need; expand to one new community; maintain our foothold in Detroit; and maintain cash on hand. Ultimately, academic results will be the ultimate determinant of scale.

**Financials**

Eva Spilker offered a finance update which was an overview of the organization's finances as a whole.

Johnny Jin shared a development update focused on sustainable growth framework, and trend analysis and resource allocation of public funds.

**Open Communications**

N/A

Hearing no further comments, the meeting was adjourned at 5:43 PM EST.